Technology Sourcing
THE PRODUCTS YOU NEED TO GET THE JOB DONE

Bringing our managed services expertise to procurement

Although we're recognized for our managed services, a large part of our expertise is providing end-user and advanced technology solutions.

When you look to us for technology sourcing, you're getting the benefit of our real-world experience providing products, transformational professional services, and managed services to our customers.

Offering far more than other resellers

Partner with us to provide end-user and advanced technology, and get:

- **A trusted advisor:** We have Subject Matter Experts (SMEs) and Professional Services tech gurus that will work with you on your transformational projects across a variety of disciplines:

  - **Enterprise networking**
  - **Security**
  - **Collaboration solutions**
  - **IT service management**
  - **Infrastructure & hybrid cloud**
  - **Unified endpoint management**

- **Creative financing options:** Flexible options for capital expenditures; most of our solutions can be provided as a service

- **ISO-certified US and Canadian depot and configuration services:** Compucom's Advanced Configuration Centers (ACCs) in Paulsboro, New Jersey, and Markham, Ontario provide complete lifecycle services from procurement to destruction; highly skilled, certified technicians leverage Compucom's secure systems and controls to provide Day One productivity to your users

Compucom's Advanced Configuration Centers (ACCs) feature:

Complete end-to-end Lifecycle Services

- Mobile device acquisition, configuration, management, and enrollment
- PCs, Point of Sale, network infrastructure, server, and storage device configuration
- Device refurbishment and redeployment
- Complete asset disposition including destruction, recycling, and resale

Secure facilities and experienced staff

- US: 313,500 square feet
- Canada: 37,000 square feet
- 1.8+ million pieces shipped per year
- 57,000+ devices configured per year
- <0.01% error rate

Subject Matter Experts (SMEs) to help with every aspect of the technology buying process

Solution Architects (SAs):
Compucom SAs are vendor-neutral experts on multiple original equipment manufacturers (OEMs); they translate your requirements into solutions, deliver design workshops, and oversee project deliverables.

Product and Procurement Services Team: Once solutions are determined, this team swings into action, providing the support you need to get the right equipment at the best price.

Strategic relationships with Tier One manufacturers

We deal with more than 300 OEMs and have long-term relationships with all our Tier One suppliers; our strong product knowledge helps determine best-fit solutions for your desired business outcomes.

Compucom does it all

Our goal is to become your trusted advisor and go-to source for all things IT: providing technology solutions, professional services, managed services, and IT staffing. And with our expertise, breadth of offerings, and depth of services, we frequently accomplish that goal. Just ask our customers — most have been with us for an average of 15 years. Choose us as your single-source provider for the best technology solutions for your enterprise.

Connect with one of our subject matter experts today.

Our partners include:

Apple Value Added Reseller · Cisco · Microsoft · Lenovo · HP · Hewlett Packard Enterprise · DELL Technologies · intel

ServiceNow, NetApp, Pure Storage, Cohesity, VMWare, Arista, Ciena, F5 Networks, Fortinet

compucom.
Technology Driven. People Powered.

Learn more about Compucom and how we source, integrate, and support your technology needs at compucom.com