

Maximize Your Cloud Capabilities

WITH OPTIMIZED STORAGE, BACKUP, AND COMPUTE

Benefit from a flexible cloud strategy

Migrate to a stable and secure compute, storage, and backup solution that seamlessly integrates on-premises or private cloud resources with public cloud.

A flexible cloud strategy gives your enterprise the ability to:

- **Scale your infrastructure** readily as your business evolves
- **Optimize data location** by maintaining some data and applications on-premises or in a colocation (COLO) facility and moving others to a public cloud
- **Simplify your disaster recovery strategy**
- **Benefit from AIOps** (Artificial Intelligence for IT Operations) capability with optimization and cost savings

Assess. Design. Plan. Implement.

Our Subject Matter Experts (SMEs) work closely with your team to evaluate your current workloads and infrastructure, along with your overall business goals.

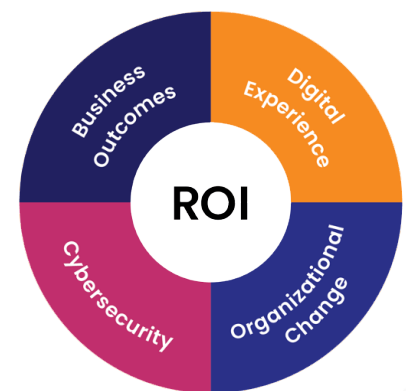
We can also provide full implementation services, including:

- Storage
- Backup
- Compute

What sets us apart: Our methodology for delivering ROI

Best practices ensure that the solutions we provide:

- **Focus on your unique business needs:** Whether your goal is to address infrastructure performance issues or modernize by migrating workloads to the cloud, we create a roadmap for success.
- **Minimize security risks:** We advise on security measures to maintain infrastructure integrity, drawing on our extensive experience in complex and regulated environments such as banking and healthcare.
- **Optimize the digital experience:** Our user-centric design approach ensures a flexible workplace with technology-enabled, self-sufficient, and well-supported workers.
- **Limit business impact and user downtime:** We help you develop a streamlined deployment strategy that considers your workplace culture and supports Day One productivity.
- **Ensure the successful adoption of technology:** We recommend practices that drive user adoption, helping you achieve the full organizational and financial benefits of your investment.



Our holistic approach factors in user digital experience, organizational change, and security disciplines to determine best-fit solutions that meet your business outcomes and achieve ROI.

"By 2026, 95% of companies will invest in fit-for-purpose, heterogeneous compute technologies that deliver faster insights from complex data sets to drive differentiated business outcomes."
— IDC*

Multiple-OEM expertise for best-fit solutions

Most companies need more than cookie-cutter cloud management solutions; we find the best approach is often a combination of technologies. Our experts have deep knowledge of multiple OEM products and solutions, and our technical resources are trained and certified with our partner OEMs, such as Cisco, Hewlett Packard Enterprise (HPE), Dell, and Lenovo. By offering vendor-neutral consulting services, we help you select, integrate, and deploy the best-fit solutions.

Your trusted advisor and go-to source for all things IT

In our more than 35 years as a trusted managed services provider to over 300 enterprise customers across North America, we've supported millions of devices. But there's more to us.

When you look to us for **technology sourcing**, you're getting the benefit of our real-world experience providing:

- User-centric **managed services**
- Transformative **professional services**
- Talented resources through **IT staffing**

Our customers view us as trusted advisors, with an average partnership spanning 15 years. We serve a diverse range of industries, including retail, banking, energy, insurance, healthcare, and technology. Choose us as your single-source provider for top-tier IT solutions tailored to your enterprise needs.

Connect with one of our subject matter experts today.

Our partners include:



DELL Technologies
PLATINUM PARTNER



Hewlett Packard
Enterprise

NetApp | Pure Storage | Cohesity | Veeam | Azure | AWS
VMWare | Red Hat KVM | Microsoft Hyper-V | IBM | Nutanix



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